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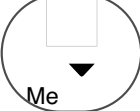


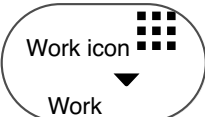
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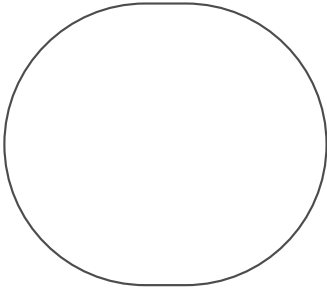
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Mike Cline

2nd degree connection2nd

M&S Cline Enterprises

M&S Cline Enterprises

College of Marin

Fayetteville, Arkansas Area

184 184 connections ^{gg}

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more_ally More...

A pioneering and performance-driven retail operations manager with a proven track record of achievement in project management, operations analysis, systems development, inventory control, training and development, and strategic planning. Continually introduces new procedures to increase the efficiency of a corporation. Collaborates with internal and external parties to drive the completion of established objectives. A solid commitment to excellence and to ensuring long-lasting prosperity of an organization. Specialties: Store operations process improvement, training and development, self-service technology

See more See more of Mike's summary

Highlights

-

[2 Mutual Connections](#)

You and Mike both know Terri Isbell and Jeff Jones

Experience

-

Owner

Company Name M&S Cline Enterprises

Dates Employed Oct 2009 – Present

Employment Duration 8 yrs 3 mos

Creative Business Solutions

- Wal-Mart

Project Manager

Company Name Wal-Mart

Dates Employed 2006 – 2009

Employment Duration 3 yrs

- Wal-Mart

Operations Coordinator

Company Name Wal-Mart

Dates Employed Apr 1996 – Aug 2006

Employment Duration 10 yrs 5 mos

Project management of various store-related new processes including:

- o Development and implementation of modular labeling system to include item location addresses
- o Testing and implementation of systemized modular location IDs into store systems
- o Development of modular compliance reporting for stores with roll-up to all levels of store, district, regional, and divisional management
- o Piloting of various self-service kiosks in-store
- o Design and implementation of automated charting for customer-service scheduling team

- o Design and authorship of a Perpetual Inventory (PI) management manual for US store operations and subsequent translation of the same manual into German for new Wal-Mart operations in Germany, including training of German District Trainers for entire German division.
- o Overseeing training and planning of PI correction projects in various stores and districts as required by executive store management
- o Conducting Inventory Management sessions for store and district managers in High Shrink Seminars

- [Sam's Club](#)

Sam's Club Member Benefits Manager

Company Name Sam's Club

Dates Employed May 1993 – Apr 1996

Employment Duration 3 yrs

Developed and managed a variety of affinity programs for Sam's Club called Member Benefits, designed to add value to the Sam's Club Membership over and above the merchandise value

Education

- [College of Marin](#)

College of Marin

-

Wal-Mart Lean Six Sigma

Degree Name Black Belt

Field Of Study Lean Six Sigma

-

Walton Institute of Retailing

Field Of Study Retail Management

Featured Skills & Endorsements

- [Retail See 19 endorsements for Retail 19](#)
Retail

-

[Endorsed by Theresa Byess and 4 others who are highly skilled at this](#)

-

[Endorsed by Terri Isbell \(mutual connection\)](#)

- [Management See 12 endorsements for Management 12](#)
Management

-

[Endorsed by Terri Isbell \(mutual connection\)](#)

-

[Endorsed by 5 of Mike's colleagues at Walmart](#)

- [Inventory Management See 10 endorsements for Inventory Management 10](#)
Inventory Management

-

[Endorsed by Steve Shiplett, who is highly skilled at this](#)

-

[Endorsed by Terri Isbell \(mutual connection\)](#)

See 16 more skills



Recommendations

Received (5) Given (3)

-

[Jim Spencer](#)

[EVP KPH Administration & President of Kinney Drugs](#)

[May 25, 2009, Jim was senior to Mike but didn't manage directly](#)

Mike and I have worked together off and on over the years. He draws from great breadth

and depth of experience in retail operations, systems, and innovation make him a top retail talent. Mike has a unique ability to interpret complex or ambiguous data, develop a project plan, and drive for results.

-

[Tom Coughlin](#)

[President at Tom Coughlin & Associates](#)

[May 22, 2009, Tom managed Mike directly](#)

I worked directly or indirectly with Mike for twenty years. Mike is one of the most honest and trustworthy people with whom I have ever worked. In addition to executing at the highest level, Mike is also a great teacher to his co-workers and subordinates. He is one of the most competent retail teachers I have seen.

It is my pleasure to recommend Mike to any company that is fortunate enough to have him as part of its organization.

View 3 more recommendations 

View 3 more recommendations recommendations

-

[Terri Isbell](#)

[Digital Designer, Educator, Motivator, Lifelong Learner](#)

[August 29, 2011, Mike was a client of Terri's](#)

Terri Isbell is not only creative, but her attention to critical detail ensures top results.

Her expertise results from intelligent research into technical, as well as strategic, requirements for successful output.

I know no one with more integrity than Terri in her performance and reliability. I strongly endorse her to any future employers.

-

[Ricardo Sepulveda](#)

[Walmart](#)

[March 1, 2010, Ricardo worked with Mike in the same group](#)

Sep is not only extremely knowledgeable in large-scale logistics operations and data-mining, he is an accomplished leader in bringing innovative solutions to supply chain issues. He is very respected by his colleagues and supervisors.

View 1 more recommendation 

View 1 more recommendation recommendations

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- [College of Marin](#)

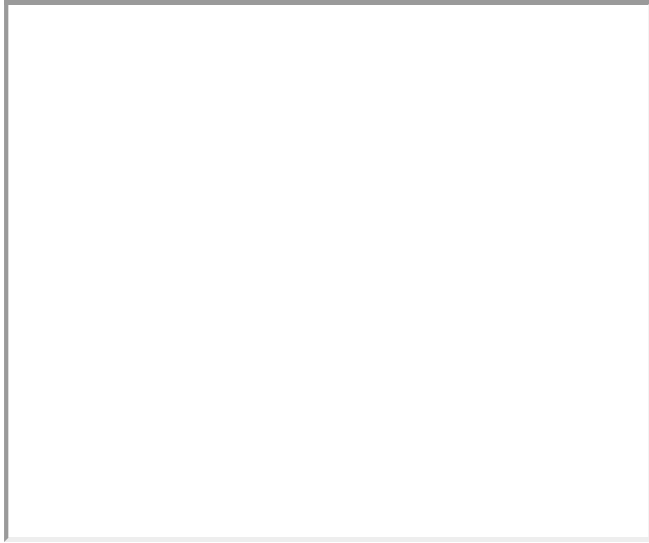
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[10,779 followers](#)

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[Director Learning Network at Health Leads](#)

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[Ron South 3rd degree connection 3rd](#)

[owner at RS Photography & Graphics](#)

-

[Ron South](#)

[Owner at Ace Tool and Manufacturing](#)

-

[Scott Harvey 3rd degree connection 3rd](#)

[Executive Vice President at Nathan's Famous, Inc.](#)

•

[**Melissa Blalock 3rd degree connection 3rd**](#)

[Experienced Sales Executive](#)

•

[**Scott Harvey 3rd degree connection 3rd**](#)

[Vice President at Coleman Auto Group](#)

•

[**Leila Samara 2nd degree connection 2nd**](#)

[General Manager at SalonCentric - A Subsidiary of L'Oreal USA](#)

•

[**Suzanne Dervaes 2nd degree connection 2nd**](#)

[Retail Associate at Dermalogica](#)

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[**Scott Harvey 3rd degree connection 3rd**](#)

[Frontend Developer at Clearlink](#)

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[Gary Cooper II 3rd degree connection 3rd](#)

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