

## Contact

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## Top Skills

Retail  
Inventory Management  
Management

# Mike Cline

M&S Cline Enterprises  
Rogers

## Summary

A pioneering and performance-driven retail operations manager with a proven track record of achievement in project management, operations analysis, systems development, inventory control, training and development, and strategic planning. Continually introduces new procedures to increase the efficiency of a corporation. Collaborates with internal and external parties to drive the completion of established objectives. A solid commitment to excellence and to ensuring long-lasting prosperity of an organization.

Specialties: Store operations process improvement, training and development, self-service technology

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## Experience

### M&S Cline Enterprises

Owner

October 2009 - Present (12 years 4 months)

Creative Business Solutions

### Wal-Mart

13 years

Project Manager

2006 - 2009 (3 years)

Operations Coordinator

April 1996 - August 2006 (10 years 5 months)

Project management of various store-related new processes including:

- o Development and implementation of modular labeling system to include item location addresses
- o Testing and implementation of systemized modular location IDs into store systems
- o Development of modular compliance reporting for stores with roll-up to all levels of store, district, regional, and divisional management

- o Piloting of various self-service kiosks in-store
- o Design and implementation of automated charting for customer-service scheduling team
- o Design and authorship of a Perpetual Inventory (PI) management manual for US store operations and subsequent translation of the same manual into German for new Wal-Mart operations in Germany, including training of German District Trainers for entire German division.
- o Overseeing training and planning of PI correction projects in various stores and districts as required by executive store management
- o Conducting Inventory Management sessions for store and district managers in High Shrink Seminars

### Sam's Club

#### Sam's Club Member Benefits Manager

May 1993 - April 1996 (3 years)

Developed and managed a variety of affinity programs for Sam's Club called Member Benefits, designed to add value to the Sam's Club Membership over and above the merchandise value

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## Education

College of Marin

Wal-Mart Lean Six Sigma

Black Belt, Lean Six Sigma

Walton Institute of Retailing

Retail Management